

PRESS INFORMATION

Munich, 06 February 2012

**MUMMERT & COMPANY EXCLUSIVELY ADVISES BURG-WÄCHTER ON THE ACQUISITION OF SANYO VIDEO VERTRIEB AG**

Mummert & Company, an independent Corporate Finance advisory firm headquartered in Munich, has exclusively advised BURG-WÄCHTER KG in the acquisition of 100 per cent of the shares in Sanyo Video Vertrieb AG, Ahrensburg.

BURG-WÄCHTER Group, Wetter (Ruhr), is a family run corporation with a heritage of over 90 years. The company is an internationally renowned manufacturer of electronic and mechanical locks, letter boxes, door and window security, safes and cash boxes. BURG-WÄCHTER develops its products exclusively in Germany and maintains production facilities in Germany, Eastern Europe and China. The Group sells its products worldwide via DIY and hardware stores.

Founded in 1974, Sanyo Video Vertrieb AG, Ahrensburg, is a specialised manufacturer and value added reseller of video security systems for retail and industrial clients as well as public facilities. The Company maintains a worldwide network of suppliers for the latest high-tech components, such as CCTV cameras, IP cameras, monitors, digital recorders and auxiliary products. Sanyo Video Vertrieb AG markets its products under its own SANTEC brand. In addition, Sanyo Video Vertrieb AG is a distributor for renowned partners from the video security industry.

In the future, Sanyo Video Vertrieb AG will operate as an independent company within the BURG-WÄCHTER Group. The current board members Lars Diestel and Paul de Jong will continue to head the Company. With this acquisition, BURG-WÄCHTER complements its product portfolio with video security systems.

Dr. Björn Röper of Mummert & Company, commented: „With this acquisition, BURG-WÄCHTER has tapped a new and high growth segment of the security market, which shows significant synergy

potential with BURG-WÄCHTER's existing product portfolio. Both companies will benefit from this transaction.“

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#### SHORT PROFILE MUMMERT & COMPANY CORPORATE FINANCE GMBH

Mummert & Company is a leading corporate finance advisor, with particular experience in the sectors High-Tech, Industrial Technologies, Life Sciences, Energy and Services. With offices in Munich, Vienna, London and Princeton (USA), Mummert & Company provides advisory services for the purchase or sale of companies or shareholdings (mergers & acquisitions), for the raising of equity capital (venture capital, private equity or the capital markets) and debt capital, for restructurings, for valuations (fairness opinions) as well as for the privatization of government-owned enterprises.

Detailed information about Mummert & Company is available at  
[www.mummertcompany.com](http://www.mummertcompany.com)

#### SHORT PROFILE BURG-WÄCHTER KG

BURG-WÄCHTER is an internationally leading manufacturer of security products. The renowned BURG-WÄCHTER brand is recognised by customers worldwide for high quality products "Made in Germany".

Detailed information about BURG-WÄCHTER is available at  
[www.burg-waechter.de](http://www.burg-waechter.de)

SHORT PROFILE SANYO VIDEO VERTRIEB AG / SANTEC

Since its inception in 1974, Sanyo Video Vertrieb AG and its SANTEC brand name have developed into a leading brand for video security. SANTEC covers the German market and maintains a network of international partners throughout Europe.

Detailed information about Sanyo and SANTEC is available at  
[www.santec-video.com](http://www.santec-video.com)